

# 2024

## BUSINESS & SECURITY BROCHURE



# About Promotech Inc.

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Promotech Inc. was founded in 1999 to provide computers, accessories and technology solutions in Barbados and has continued to expand over the years to be a leader in the ICT and Security market, both in Barbados and other islands in the Eastern Caribbean.

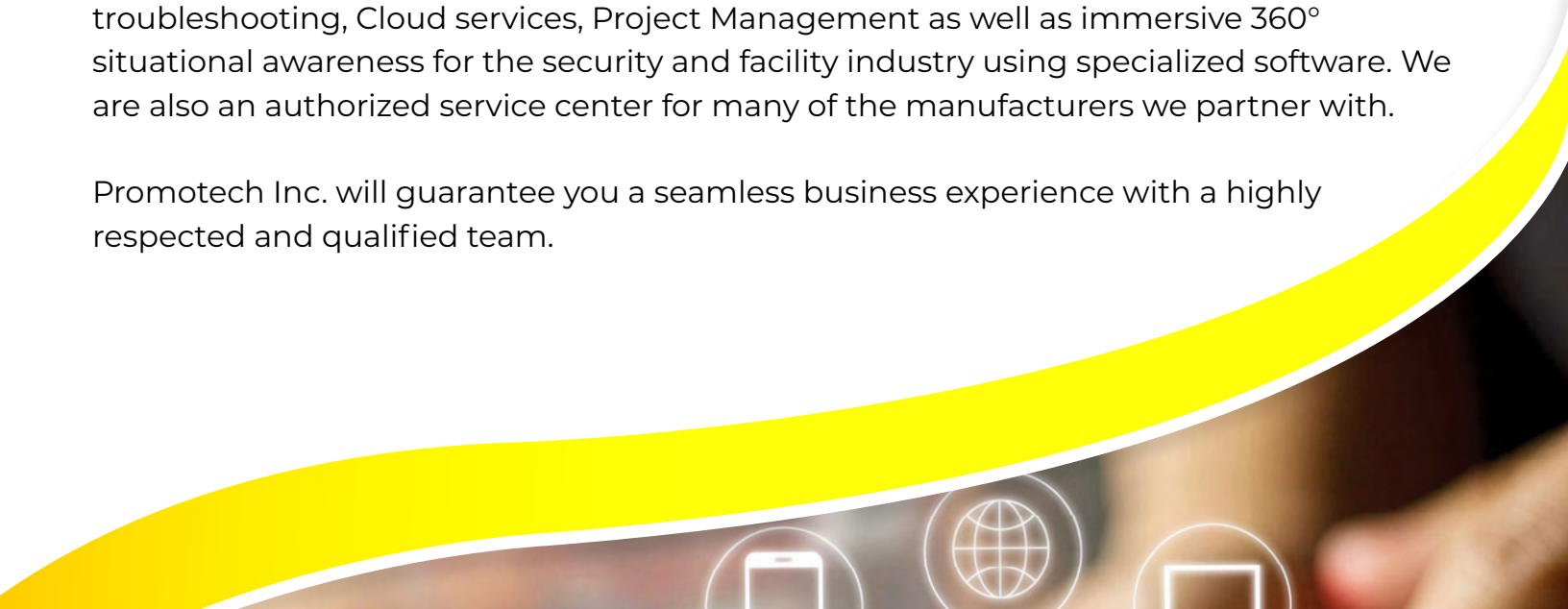
Our clients come from all sectors and industries which include home users, small to medium businesses (SMB's), large enterprises, government organizations, the education, hospitality, manufacturing and finance sectors as well as offshore companies. Our passion is assisting our clients in providing them with the latest technology available, improving the efficiency of their operations and cutting overall expenses.

Our B2B division services our corporate clients and it is in our culture to offer a professional and personal approach to all our customers, making Promotech their #1 choice for Quality Innovation and futuristic technology. We have specialists dedicated to the solutions we offer and are an authorized partner with the leading technology companies and offer a wide range of solutions which fits each business sector we service. Our Security covers CCTV, Artificial Intelligence, Intrusion Detection, Access Control and Fire Detection. We provide you with the best solution for your requirements and cater to your every technology need.

For the retail sector, there are three strategically located stores in the busiest malls in Barbados and includes our Automation Store which is dedicated to the SMART lifestyle utilizing the latest IOT solutions. Our online webstore which is available 24x7 is available to all clients who prefer the online shopping experience.

We pride ourselves on our service and our team includes highly skilled Certified Professionals who not only provide a break and fix service but professional services like structured cabling (with certification and warranty), network analysis and troubleshooting, Cloud services, Project Management as well as immersive 360° situational awareness for the security and facility industry using specialized software. We are also an authorized service center for many of the manufacturers we partner with.

Promotech Inc. will guarantee you a seamless business experience with a highly respected and qualified team.



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# COMPUTING DEVICES FOR YOUR BUSINESS



## LAPTOPS | DESKTOPS | TABLETS | SERVERS

We meet your needs with the best in class servers, business desktops laptops and tablets from our partners HP, Apple, Lenovo and Dell.

From high powered workstations to small computers to stream movies and stay connected while traveling. We provide the latest computers and tablets balancing portability with the performance and the power you need.



## Network Infrastructure Hardware

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### Switching | Storage | Wi-Fi | Firewalls | Rack Cabinets

Today not everyone is interested in having to concentrate on and manage areas that are not part of their core business and that often includes their IT infrastructure. Let Promotech manage your complete IT infrastructure. We can supply and manage all of your servers, desktops, software, VOIP phones and related, to free your team up to do what they know how to do and we do the rest. Service provider agnostic solutions with simplified routing and security to manage your entire network in a single pane of glass from anywhere on the globe. Harness the power of cloud computing to enforce security policies, filter unwanted content and prevent disruption of your network and application access with our Auto WAN Fail-over solutions.



## PBX VOIP SOLUTIONS

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Our all-in-one multi-tenant PBX software seamlessly integrates enterprise voice and mobility. It provides the most flexible, scalable and future proof communication solutions for your business.

The software-based, open standards IP PBX that offers complete Unified Communications, out of the box. This makes installation, management and maintenance of your PBX so easy that you can effortlessly manage it yourself, whether on an appliance, on your servers or in your cloud account.





# BACKUP POWER SOLUTIONS

Stay connected, Stay protected

Life Is On

**APC**  
by Schneider Electric

## BACKUP POWER SOLUTIONS

APC delivers legendary reliability when every second counts...powerful protection and security. We offer UPS from 300VA to 100KVA that allows SMB's as well as large Enterprises to ensure uninterrupted power supply, data security, and surge protection.

Our partnership with APC (Schneider Electric) enables us to provide a reliable and trusted service to our customers. As UPS systems are used for critical applications, we provide our customers with the peace of mind that their backup system will perform when it is needed most.





## **SOHO | SMALL BUSINESS | ENTERPRISE SOLUTIONS**

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Looking for a versatile All-in-One printer with unrivaled performance? Look no further than printers from HP. Whether it's a stylish, affordable home printer you are after that will give you professional quality or dependable, cost-effective business printers to meet all your business needs without breaking the bank. HP has the right printer deals for you. From simple print jobs to complex workflows, HP has the printers to meet your needs.

**THE BEST CHOICE  
FOR BUSINESS**





A 3D rendering of an ESET Internet Security software box, tilted diagonally. The box is white with a blue top section. The ESET logo is prominently displayed in the blue section, with 'INTERNET SECURITY' written below it. A small icon of a computer monitor is visible on the lower part of the box. To the right of the box, a robotic head with a metallic, blue-tinted face and neck is shown, looking towards the viewer. The background is a solid dark blue.



ESET Mobile Device Management for Apple iOS comes integrated within ESET Security Management Center, giving you a single point of overview of network security, including all endpoints, mobiles & tablets and servers.



Whether your need is faster item creation and management, streamlined orders and receiving, calculated replenishment needs, more accurate physical inventories, or better analysis reporting, we will put you back in control.

Smart & Secure Electronic Document Storage With Fast Retrieval & Processing. Your records have never been more secure with our document management solutions





# WORLD CLASS CYBERSECURITY

Fully managed platforms to continuously protect critical assets and infrastructure.



## CYBERSECURITY

Security is a critical aspect of any business , and we take a multi-layered approach when it comes to protecting your data, infrastructure and network. Reduce your costs and monitor your systems 24/7/365 with leading “World-Class” Cybersecurity Services giving you piece of mind and freedom to focus on your business.



# HUNGRY FOR LOVE?

*The Naughty  
Lucy Burger*  
**IS HERE.**



Day

## Auto Brightness

Night



### OUTDOOR/INDOOR LED DIGITAL SIGNAGE DISPLAYS BY SAMSUNG

Captivate your audience 24/7, rain or shine, open or closed. With Samsung, you can extend your message beyond your business, whether it's in your storefront window or outside in the elements. Ready to work around the clock, Samsung outdoor digital signage and window displays empower you to always present a dynamic and vibrant message.



# SAMSUNG



## VIDEO WALLS

We have a complete portfolio of high-quality video wall solutions by Samsung with a wide range of sizes, resolutions, and technologies. Featuring the narrowest bezels, most flexible mounting systems and slimmest installation depths, Samsung video walls are best-in-class.

# CLOUD SOLUTIONS



## E-MAIL HOSTING

### Go beyond business emails with Promotech.

For most businesses, choosing the email and business productivity applications for your staff, is the easy part. Microsoft® Office®, Exchange Email, and Microsoft 365® are trusted and feature-rich choices. However, selecting the right plan can be confusing.

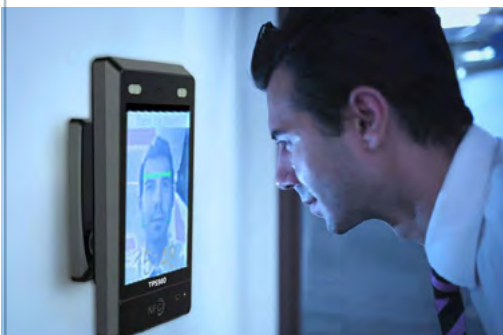


## ALWAYS CONNECTED WI-FI

Our Networking Wi-Fi access points deliver powerful, seamless roaming, for always connected Wi-Fi. Enabling you to provide a powerful Wi-Fi experience for all your clients.

## OFFICE 365 MICROSOFT PARTNER

Build your business and grow your revenue



## TIME AND ATTENDANCE

Digitize your workforce. Bring efficiency, effectiveness, and Easiness to your workforce management. Put a smile on your people's face with our time and attendance solutions.

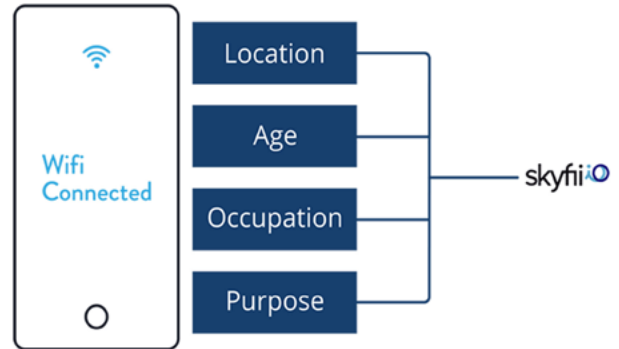


## LOCATION BASE ANALYTICS

**IO Connect** - Collect visitor contact information, profile details and behavioral data from sources like Wi-Fi, BLE, people counters, POS and more.

**IO Insight** - Access reports that show you insights about the individuals that visit your venue and what they do while they are there.

**IO Engage** - Create visitor segments based on behavior, demographics, shopper affinity, location and more - then reach out via email, SMS, Wi-Fi Facebook Messenger and in-app push notifications.



## DIGITAL SIGNAGE

We offer robust, industrial-grade digital signage devices brought to you by the global market leader in digital signage media players.

Whether for single display or for video wall, our system unlocks the full power of our devices natively from our cloud based digital signage platform.



# SURVEILLANCE SOLUTIONS



## RESIDENTIAL / RETAIL SOLUTIONS

Keep your home and property safe by monitoring what's happening inside and outside with our connected cameras. These smart indoor/outdoor security cameras can withstand the elements to keep your home protected from the inside out. Remote monitoring provided at no additional cost via the mobile app provided with the solution.





## ADVANCED SURVEILLANCE WITH VIDEO ANALYTICS

Automatically recognize temporal and spatial events in videos utilizing intelligent video analytics. Easily detect and recognize a person who moves suspiciously, traffic signs that are not obeyed, the sudden appearance of flames and smoke and more. Recent improvements in video analytics have been a game-changer, ranging from applications that count people at events, to automatic license plate recognition, along with other well-known scenarios such as facial recognition or smart parking.

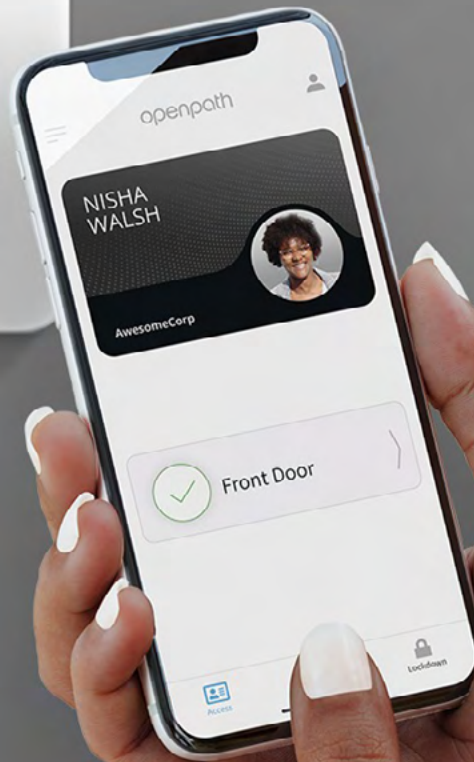


## THERMAL SOLUTIONS

Go beyond your traditional intrusion detection and accurately locate and have a visual of any incursion that may threaten your perimeter with thermal detection. Our thermal detection will generate not only a GPS coordinate of the intruder's specific location but also a thermal image of the intrusion by providing accurate GPS coordinates upon detection.



# ACCESS CONTROL



## ACCESS CONTROL

Whether you're upgrading an existing system, or starting a new project, our solution combined with our qualified team can completely modernize your accessibility into your building or office space in a snap. Get an overview of your daily logs and check ins from your centralized software via cloud access for ease of use.



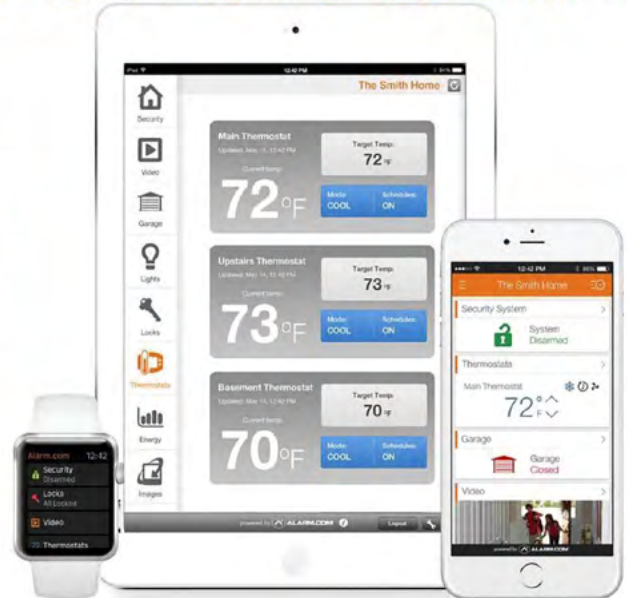
## HOME / OFFICE SECURITY SOLUTIONS

Stay aware of what is happening at your property regardless of if your system is armed or not. Protection for your peace of mind against unwanted guests and threats e.g., burglars, fire and more.





## COMPREHENSIVE Smart Home Solutions



### HOME / OFFICE AUTOMATION AND ENERGY MANAGEMENT

Connect all your smart devices , security systems, cctv, thermostats, lights, smart locks blinds and so much more seamlessly through one app. Connecting all your key devices in your home / office provides smart, responsive automation and seamless control, conveniently.





## SMART CONFERENCE ROOMS SOLUTIONS

Promotech is making life simpler and changing the way people meet. Smart video conference cameras, software, and collaboration tools are coming together to create future-focused meeting spaces: Smart meeting rooms provide employees with video conferencing tools that make collaboration in the workplace simple, enjoyable, and inclusive.



## **INTERACTIVE WHITEBOARD SOLUTIONS**

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We work with you to identify the best interactive whiteboard & display solutions for your collaboration spaces, to optimize value and deliver genuine improvements in your outcomes.

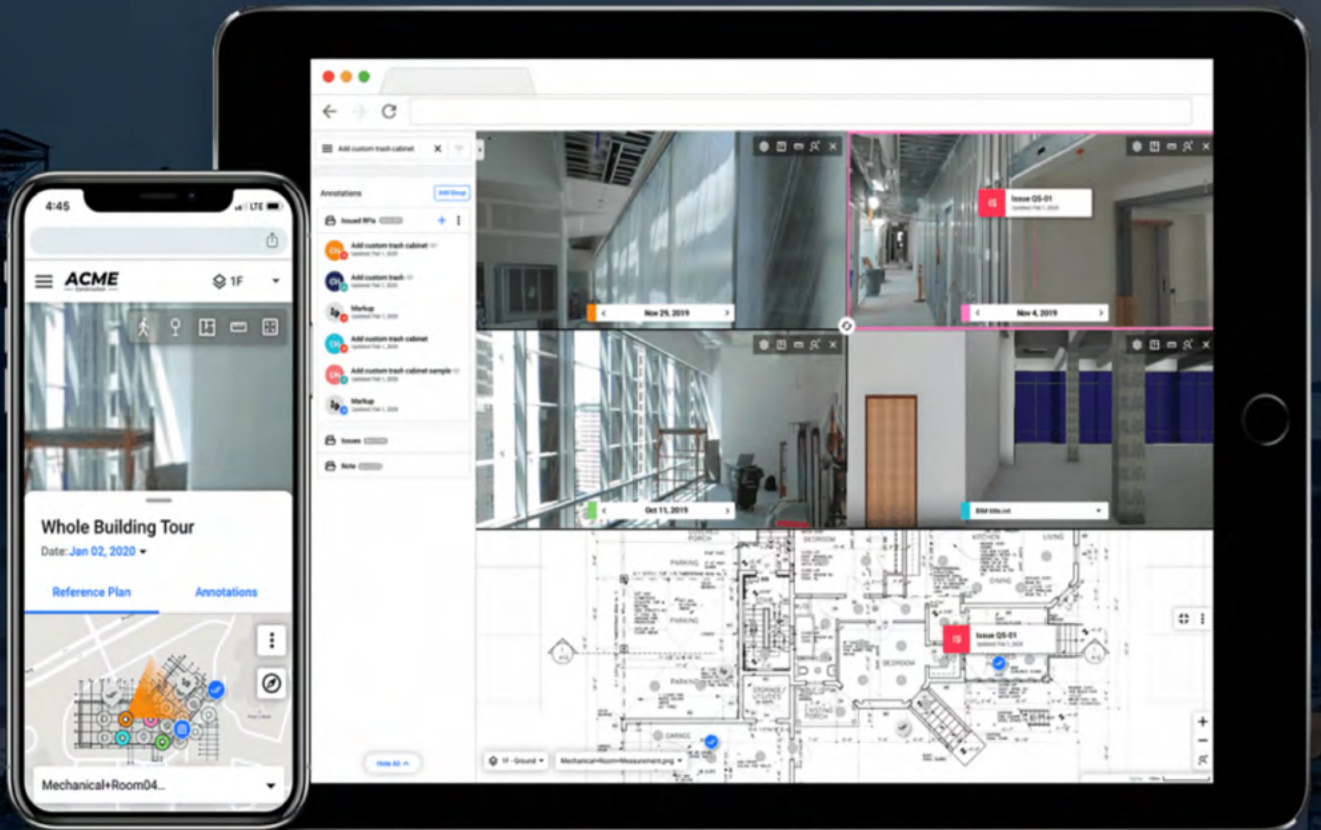




## QUEUING SYSTEMS

Customer flow solutions, queuing, appointments, satisfaction surveys, counting traffic, in-house analytics, and digital signage. We provide complete solutions that put you in control of your customers' experience and allows you to define the way your team will handle customers.





## VISUAL PLAN

Visual Plan is a Collaboration software platform that compiles all things CAD and all things 3D to manage Digital Twin Comparisons. Our 360° photogrammetry engine governs change in sync next to Building Information Modeling (BIM)/Lidar Point Clouds and 2D-CAD to provide a baseline of truth for entire teams and organizations.



## FURNITURE & ERGONOMIC COMPUTER SOLUTIONS

For more than 35 years, Ergotron has offered affordable ergonomic products to computer users—bringing comfort, wellness and improved productivity into the workplace.

A passion for human-centered designs led to the inventions of the first articulating LCD arm and our patented Constant Force™ lift-and-pivot motion technology that provides easy adjustability of displays and components. Ergotron has more than 85 issued and pending patents for unique product innovations, and has received countless accolades and industry awards.





## **STRUCTURED CABLING**

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We provide structured cabling solutions for virtually every area of the enterprise or home - from the building entrance to the rooftop, to the data center, to boardrooms, auditoriums and conference rooms, to building management and security system control rooms, and to each individual office or workstation. Our exclusivity with Leviton allows us to provide 25 years Warranty on installations with fibre, Cat6a, Cat6 and more.





## **MAINTENANCE MANAGEMENT SOLUTIONS**

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Cloud or Premise Based

- Asset Management
- Work Order Management
- Maintenance Planning & Scheduling
- Preventive Maintenance
- Inspections
- Inventory Control & Purchasing



## **FIXED ASSET SOLUTIONS**

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Ditch the Spreadsheet and Automate Check-In/Check-Out, track where your fixed assets are, who has your assets, and when your assets are due back. Checking out assets allows you to assign responsibility to an employee, a customer, or even a vendor. Checking in assets releases end user responsibility and allows the assets to be reallocated throughout your organization.



# HOSPITALITY

## **POINT OF SALE**



Our POS solution is intuitive and field-proven, it helps restaurant operators achieve simplicity and efficiency. Built with full restaurant management features, perfect for small to medium size operations. With features split/combine tickets, easy order taking process, inventory control, financial accountability, customer tracking, built-in loyalty and in-house program, and kitchen productivity.

## **TELEPHONE HANDSETS**

From economy and mid-scale, to luxury, we provide hotel phones that meet the need for your next brand upgrade or new construction project.







## **HOSPITALITY AND COMMERCIAL GRADE TVS**

We'll help you create wonderful guest experiences, from the moment they walk through your doors to the memories they will take away. Samsung hospitality technology is designed for guest comfort and hotel staff efficiency from check-in to personalized in-room experiences with an at-home feel. With Samsung LYNK REACH, this convenient hospitality TV management solution is compatible with all Samsung hospitality TVs and enables property managers to centrally control and display customized content on multiple Samsung hospitality TVs, providing guests with an in-room experience that makes them feel right at home.



## **TV - INTERACTIVE, IPTV, COAX**

We offer state of the art technology that enables hospitality operators to provide their guests with a great experience. A comprehensive portfolio of products and services for all hotel segments, comprising solutions for Guest Internet

Access (GIA/WI-FI), TV solutions (Interactive/IPTV/COAX), digital signage, voice (IP/ Analog), mobile apps and APIs, and entertainment content (OTT/VoD/MoD/TV/Mu- sic).



## **HOTEL DOOR LOCKS AND SAFES**

More than 10,000 hotels, service apartments, resorts, university dormitories, hospitals and cruise ships covering 100 countries in the world are using Orbita card locks, digital safes, minibars, touch screen switches and other satisfactory hotel intelligent accessories.



## **LINEN WEB PRO SYSTEM**

**Complete Linen, Uniform, Asset Management and Tracking System for Single or Multiple Group Hotels, Hospitals or Military Bases**

- Delivery Scheduling and Management
- Linen Tracking and Inventory Optimization
- Stock Management and Purchasing
- Uniform Management per Employee or Pool Stock
- Integrated RFID Tracking and Loss Control
- External Laundry Tracking and Management
- Extensive Delivery, Cost, Stock, Uniform, Asset, RFID, Cost Center and Department Reporting
- User Favourite Customization
- Detailed Security System
- Multi site Comparison Reporting
- Data Entry to Cloud, Mobile Computers or Tablets



# MANAGED & CO- MANAGED IT & APPLICATION SUPPORT SERVICES

## MANAGED & CO- MANAGED IT & APPLICATION SUPPORT SERVICES

You don't need to uproot your entire IT infrastructure to work with Promotech. Get co-managed IT support services that work collaboratively with your business.

- Facility Management
- Business Continuity and Disaster Recovery
- Web Development & Hosting
- Managed Services
- Managed Print Service Solutions
- Project Management





## DEDICATED AFTER SALES SERVICE CENTRE

### DEDICATED AFTER SALES SERVICES CENTRE

Promotech product offerings are backed by comprehensive warranties and policies, to afford you peace of mind right out of the box. We are an authorized Service Centre for a number of brands including HP, Lenovo, Samsung, APC and others are being added. Our Service Centre has a combined technical experience of 30+ years. We cover in and out of warranty services, hardware swaps, onsite and remote technical support. We are serious about our service.



# COVID - 19 SOLUTIONS



## Covid -19 Solutions

- Remote Support
- Time & Attendance (See page 9)
- Contactless Screening Solutions
- Check in Solutions

# Promotech eloans

Powered by  
**Carilend**

*Simple, quick and flexible*  
**NO DEPOSIT NEEDED**



Financing  
at your finger tips

## FINANCING SOLUTIONS

### Financing Solutions

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- Operating / Finance Options (special conditions apply)
- Duty Free Exemptions





# TESTIMONIALS



I am pleased to report that the support and commitment by team Promotech to the various requirements and the development of the ICT landscape at the QEH has been nothing short of excellent. The consultations on the most appropriate and current technological solution that meets our requirements have been well documented over the years which has led to such a sound partnership.

Coming from such a strong foundation laid by senior management, it was my personal delight to be accorded the privilege to work with our new designated Account manager, who clearly demonstrated a passion for excellent service. During this very difficult period as a nation, trying to procure critical devices during the pandemic, Promotech demonstrated what it meant to be a strategic partner and even beyond the normal working hours was able to procure and provide access to critical devices. The passion demonstrated by our account manager and understanding of the need for continuing the delivery of care to our patients, along with being proactive and researching products deemed appropriate for some clinical areas was also noteworthy.

I applaud her and the entire team for their guidance and look forward to continuation of the partnership.

**Cameron Connolly**

**Manager of Information Systems - Queen Elizabeth Hospital**



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Over the past 7 years I have worked closely with Promotech and have never been disappointed with the quality or range of products offered. Promotech is much more than a computer store. Across our group of companies, they have assisted at every phase of our ICT environment. From structured cabling to security or managed servers the Promotech team has been there. I will also commend them on their customer service namely the Warrens team and Account Manager Adrian Boyce. They're always available to ensure our requirements are met and satisfaction guaranteed. I confidently recommend Promotech Stores to anyone.

**Jewan Greaves**

**PVH Group / CGI Insurance.**

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“

I just had to commend Promotech on the service I received in replacing my Bloomberg keyboard. I could not believe that it took less than 5 minutes from submitting the replacement request on the Bloomberg terminal to getting a call from Jason (technician) to organize drop off. Exceptional service, you should be very proud.

**John Howard**

**President - Summit Asset Management Limited**

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